



THE BALITRIP WISATA

CORPORATE PROFILE





Only Indian DMC holding **100% Ownership** in Bali company
Legal entity in Bali by the name
of PT Balitrip Wisata



Dheeraj Ranjan Kumarr
Director

- Legal Indian Company – Srisiddhi DMC Hub Travel Solutions
(Brand Owner of Balitrip)
- Having own office in Bali at The Space, Jl. Bypass Ngurah Rai No 888XX, Pemogan, Denpasar Selatan with employee having on payroll of Balitrip.
(No Outsource employee)
- Company recognized by Ministry of tourism Indonesia and ASITA Bali.



Managing Partner:

Bapak Herdy D Sayogha

- A veteran with over 40 years of experience in Bali's hospitality industry.
- Former Vice Chairman of BPPT (Bali Tourism Promotion Board) & Director of sales – Semniyak Beach Resort .
- Leads Bali operations, focusing on strategic partnerships, operational excellence, and service quality.

Shilpa Srivastava

Co-Founder & Director – Operations
Balitrip Wisata



With a sharp eye for detail and a deep commitment to operational excellence, Shilpa Srivastava leads the India-side execution of Balitrip Wisata's large-scale operations.

As the Co-Founder, she has been instrumental in building the company's backbone ensuring process-driven delivery, timely execution, and high service standards across all departments.

Her leadership spans HR, partner coordination, and backend systems enabling seamless alignment between the India and Bali teams.

Shilpa is also the driving force behind internal culture, team growth, and client service benchmarks ensuring the company remains agile, reliable, and future-ready.



Infrastructure & Resources

Staff Strength:

- Total Employees: 40+
- Guest Relationship Officers (GRO): 6, handling guest satisfaction and on-ground issue resolution.
- Airport Representatives: 8, ensuring smooth guest transfers and VIP meet & greet services.
- Transport Team: 10, operating a fleet of well-maintained vehicles for transfers, tours, and logistics.
- Contracting & Product Team: 5, responsible for developing exclusive packages and managing hotel/resort partnerships.
- Admin & Support Staff: 11, covering finance, HR, and operational support.

Infrastructure & Resources:

- Own transport fleet, including luxury vehicles and minibuses.
- Fully functional GRO desk for on-ground guest support and issue management.
- Dedicated airport counter for guest assistance and VIP handling.
- Advanced communication systems for real-time coordination across departments.



Unique Selling Proposition (USP)

Exclusive contracting with premium resorts and hotels in Bali.

Integrated B2B portal for seamless booking of hotels, packages, and sightseeing.

Curated luxury experiences, including Lembongan Island and Uluwatu premium stays.

Extensive product line tailored to FIT, GIT, and MICE segments.

Experienced on-ground operations team ensuring quality service delivery.

Own Transportation.



B2B Online Portal – Allows agents to book flight-inclusive packages with high flexibility

Indian Rupees Payment

But anyone wishes to send money in Bali account or in USD is also accepted

India Operations based in Delhi – Easy to connect , Easily available

Sales team across India - Delhi, Mumbai, Pune, Ahmedabad, Surat, Rajkot, Cochin, Kolkata, Indore, Lucknow



**UNIQUE SELLING
POINTS OF BALITRIP**

4 physical offices in India – Delhi (HO),
Mumbai, Ahmedabad, Kolkata

B2B Online Portal for easy to make
Customized packages at your own

Flyers with White Label,
Word Files etc

Innovative products: Uluwatu, Jimbaran, Ubud, Nusa Penida, Gili Islands, Lombok, Mt. Batur, Sidemen, Tulamben, and Lovina

Only DMC offering series departures with VietJet airline ex Ahmedabad & Mumbai, Delhi & Kolkata. We are having departures departure till September. Price starting from 55,555/- 6 nights, Fully customizable and on FIT basis.

Malaysian Airline Ex-AMD, Ex-BOM, Ex-CCU
Singapore Airline Ex-AMD, Ex-BOM

One window for Bali



**UNIQUE SELLING
POINTS OF BALITRIP**

Island Hopping + Special Packages



Nusa Dua 5-star exclusive contracts



Gili Island Packages



Lombok Packages

Product Line and Key Offerings

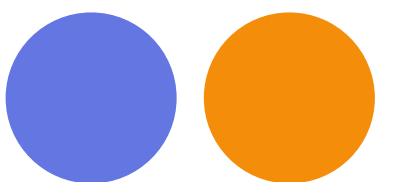
A. B2B Online Portal

Our user-friendly B2B portal provides Middle East agencies with direct access to our contracted rates for hotels, sightseeing packages, and ready-made travel itineraries. Key features include:

- USD rates for easy transactions.
- Training and support for effective usage.
- Real-time availability and instant booking confirmations.

B. East Bali Packages

- Candidasa Nirwana / Ramayana - Experience the tranquil beaches and serene landscapes.
- Penglipuran Village - A cultural escape into traditional Balinese living.
- Lempunyan Temple & Tirtha Ganga - Spiritual tours and temple visits.
- Tirtha Ayu Honeymoon Package - Exclusive romantic stays in a royal villa.
- Amankila and Amed East Bali - Ultra-luxury packages with bespoke services.



Product Line and Key Offerings

C. Lembongan Island Packages

- Lembongan Beach Club Resort - One-night and two-night exclusive stays.
- D Nusa Beach Club Resort - Beachfront luxury with curated sunset experiences.
- Luxury yacht transfers and water sports add-ons.

D. Nusa Dua Five-Star Resorts

- Nikko Bali - Contemporary beachfront resort with private pool villas.
- Sakala Bali - Premium resort with family-friendly amenities.
- Novotel Benoa - Luxurious beachfront property with exceptional dining experiences.
- Nusa dua Beach Resport Resort - Exclusive spa and wellness retreats.



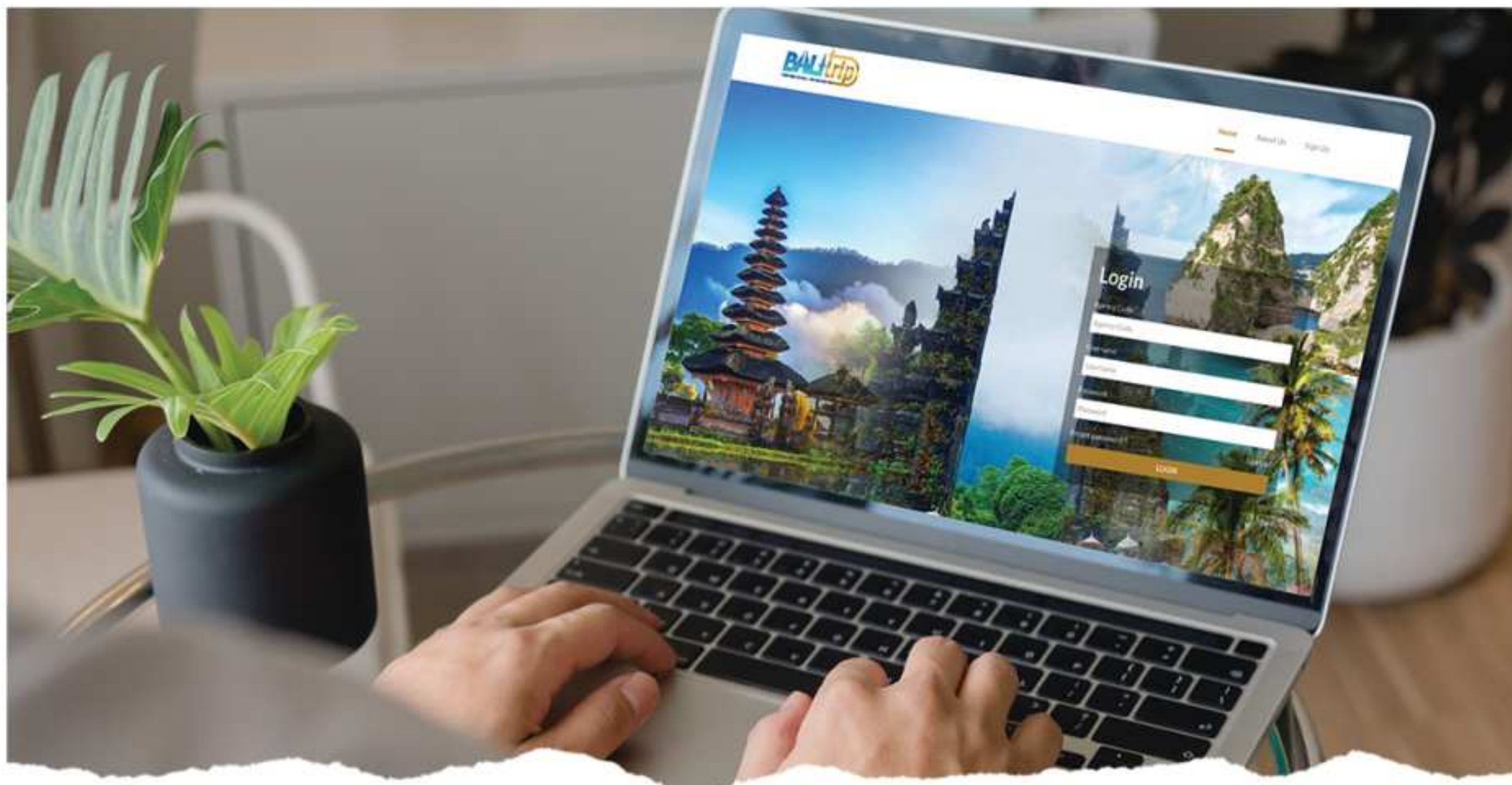
E. Uluwatu Exclusive Contracts

- Renaissance Uluwatu - Premium resort with special upgrade offers (subject to availability).
- Sunset dining experiences at Roaster Fish Club and premium villa stays.

F. Gili Island Packages

- One-night and two-night packages with exclusive sunset cruises.
- Ombak Sunset and Jumbuluwuk - Premium beachfront cottages with sunset views.





BALI BOOKINGS?

ONE PORTAL. **ZERO CONFUSION**

Introducing: **Balitrip.online**
Built on trust, crafted for performance by a team
you know, in India and in Bali.

This isn't just a portal. It's the future of selling Bali. **BALI = BALITRIP | B2B = BHARAT TO BALI**
Join **1000+ agents** growing their Bali business with us. Let's build success
together — **login at balitrip.online**

Why Balitrip.online?



1. FLIGHTS + FIXED DEPARTURES

- Book flight-inclusive fixed Bali packages at special fares
- Or use live API fares for custom FITs — both in one place



2. HOTELS — CONTRACTED & DYNAMIC RATES TOGETHER

- Get our offline DMC hotel rates in USD
- Instantly compare with dynamic rates — no switching to check different websites.



3. FULLY FLEXIBLE PACKAGING

- Book only hotels, only transfers, activities, or full packages
- FITs, GITs, custom combos — all under one login

5 STAR PRIVATE POOL VILLA AT A COMBO AT BUDGET PRICE!

**5 STAR VILLA EXPERIENCE
NOW MADE AFFORDABLE**

4 Nights – Cross Paasha Vibe / Grand Zuri 4 Star
• 2 Nights – Royal Tulip Springhill
(1 Bedroom Private Pool Villa) 5 Star

Booking & Travel Period:
Valid from 01st September to 20th December

Jaw-Dropping Deal!
**(Cheapest Ever 5 Star Villa
Package with Private Pool)**

Itinerary & Inclusions

- Day 1: Arrival transfer to Kuta
- Day 2: Watersports (Banana Boat, Jet Ski, Parasailing) + Uluwatu Temple
- Day 3: Kintamani + Coffee Plantation + Ubud Palace
- Day 4: Leisure
- Day 5: Bedugul + Tanah Lot
- Day 6: Leisure
- Day 7: Departure transfer from Royal Tulip (Jimbaran) to Airport

Terms & Conditions Apply | Itinerary is subject to change

USD 215
Per Person

Contact : 8448377902 | dmsales@balitrip.in





BALITRIP'S 4 STAR PREMIUM ESCAPES

Bali 6 Nights luxury made affordable

Booking & Travel Period:
Valid from 01st September to 20th December

Option 1 – Kuta & Ubud

04 Nights – Anathera Resort Kuta (Swiss-Bel Tuban) – Standard Room
02 Nights – Radha Phala, Ubud – Standard Room

USD 220 per person (twin sharing, nett)

Option 2 – Kuta & Jimbaran Villa

04 Nights – Anathera Resort Kuta (Swiss-Bel Tuban) – Standard Room
02 Nights – Royal Tulip Jimbaran – 1 BR Pool Villa

USD 225 per person (twin sharing, nett)

Package Inclusions

- Private airport transfers (arrival & departure)
- Day 2: Watersports (Banana Boat, Jet Ski, Parasailing) + Uluwatu Sunset
- Day 3: Full-day at Trans Studio (incl. Fly Over Indonesia) + Shopping Tour
- Day 5: Full-day Ubud Tour:
 - Ubud Palace • Art Market • Celuk Village • Coffee Plantation
 - My Swing Experience • Kintamani View (only)
- Day 4 & Day 6: Free days for leisure
- Day 7: Departure transfer

Terms & Conditions Apply
Itinerary is subject to change

Upscale stays, curated tours, and seamless services
the perfect way to celebrate Bali!

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Short stay Bali Magic – 4 Nights



**Hotel Stay: Anathera Resort,
(Swissbell Tuban) Tuban – Kuta**

Itinerary Highlights:

- Day 1: Arrival in Bali + Traditional Garland Welcome
- Day 2: Full Day Water Sports (Banana Boat, Jet Ski) + Uluwatu Temple Sunset
- Day 3: Kintamani Volcano & Ubud Tour + Celuk Mas Village + Swing at My Swing
- Day 4: Trans Studio Bali (Fly Over Indonesia – Entrance Only) + Shopping Tour
- Day 5: Departure

Perfect for couples & families looking for a short but complete Bali experience!
Validity - 1st September till 15th December

Subject to itinerary change & availability

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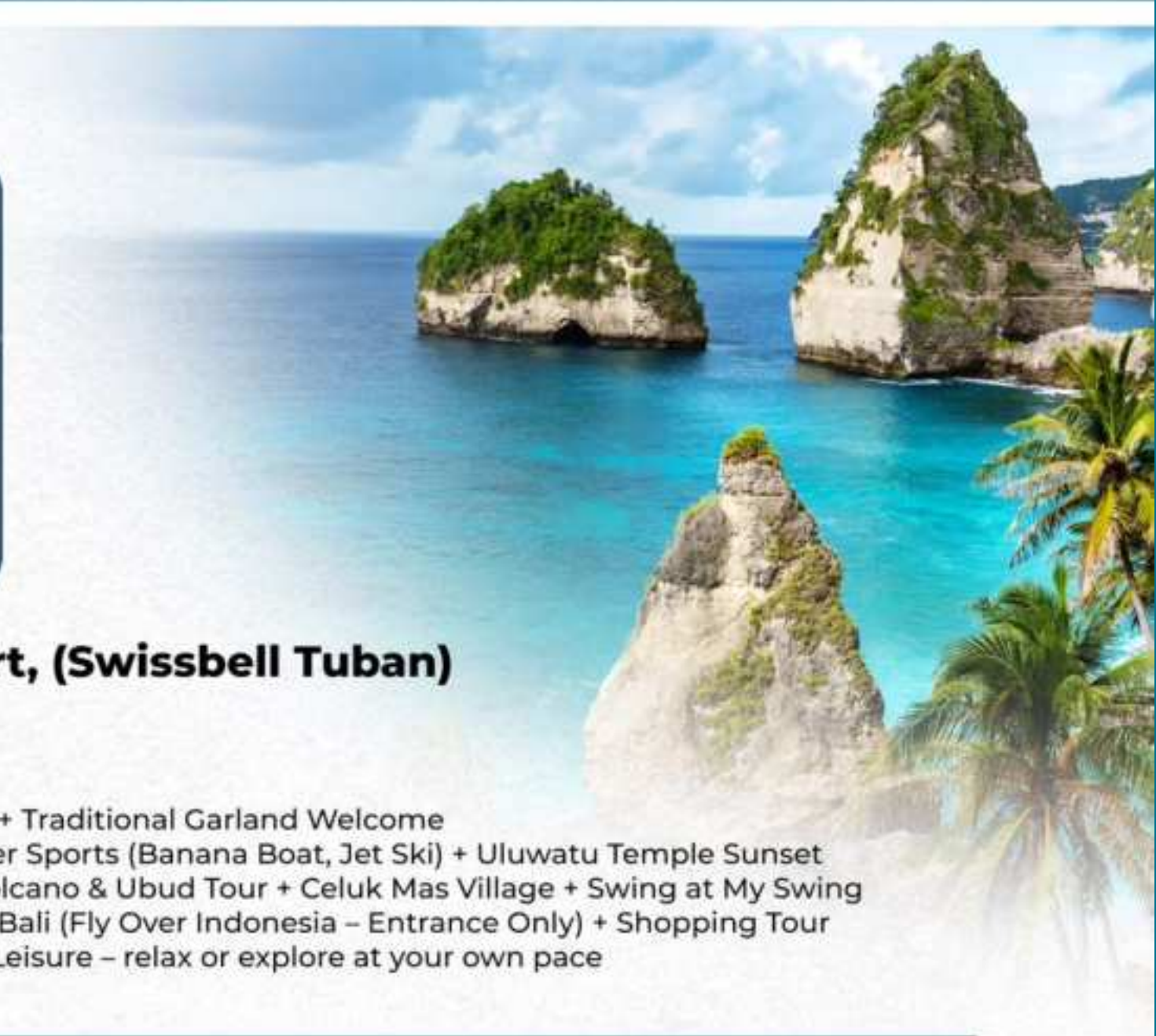




Bali Delight – 5 Nights



**USD
175**
Per Person
(minimum 2 Pax)



Anathera Resort, (Swissbell Tuban) Tuban – Kuta

Itinerary Highlights:

- Day 1: Arrival in Bali + Traditional Garland Welcome
- Day 2: Full Day Water Sports (Banana Boat, Jet Ski) + Uluwatu Temple Sunset
- Day 3: Kintamani Volcano & Ubud Tour + Celuk Mas Village + Swing at My Swing
- Day 4: Trans Studio Bali (Fly Over Indonesia – Entrance Only) + Shopping Tour
- Day 5: Free Day for Leisure – relax or explore at your own pace
- Day 6: Departure

- A relaxed and extended Bali holiday at an unbeatable value!
- Validity - 1st September till 15th December
- Subject to itinerary change & availability

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4 N KUTA AND 2N UBUD COMBO

Budget wali Bali

Booking & Travel Period:
Valid from 01st September to 20th December

4 Nights – Cross Paasha Vibe / Grand Zuri 4 star
2 Nights – Ubud Evitel Resort - Central Ubud



Jaw-Dropping Deal!

USD 200
Per Person

Limited Period | Book Now

Itinerary & Inclusions

- Day 1: Arrival transfer to Kuta
- Day 2: Watersports (Banana Boat, Jet Ski, Parasailing) + Uluwatu Temple
- Day 3: Kintamani + Coffee Plantation + Ubud Palace
- Day 4: Leisure
- Day 5: Bedugul + Tanah Lot
- Day 6: Leisure
- Day 7: Departure transfer from Ubud to Airport

Terms & Conditions Apply | Itinerary is subject to change

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Balitrip
Maharaya Chambers
Curating the Royal Legacy

Soft-launched in Bali,
Maharaya Chambers enrolled
partners for extraordinary
ultra-luxury experiences.

Discover the Exclusive Product Lines:

- 30+ Top-Notch Hotels & Resorts, Villas, and Private Residences – Including jungle, forest, and bamboo villas
- Exceptional Culinary Experiences Private chefs, curated menus, and utmost privacy
- Ultra-Luxury Yacht Experiences Exclusive Bali island hopping and sunset cruises
- Helicopter Tours & Transfers – Seamless travel between Bali and neighboring islands



Discover the Exclusive Product Lines:

- Private Ship Charters Bali to Komodo Island and other pristine destinations
- Ultra Offbeat Bali Shopping Curated shopping experiences at hidden gems and exclusive designer boutiques
- High-End Transportation & Concierge Services Personalized, luxurious, and discreet





Service launches by
end of June in
India & Middle East
markets

Partner with Maharaya
Elevate the Extraordinary.

**Balitrip Bamboo Indah Exclusive
honeymoon add on / Captivating Luxurious**

Honeymoon

in Bali & Gili Islands

07 Nights / 08 Days
Valid Between 1st Sept untill 20th December

Destinations & Stays

- Uluwatu (2N) – Renaissance Bali Uluwatu (Junior Suite – Complimentary Upgrade)
- Gili Trawangan (2N) – Hotel Ombak Sunset (Deluxe Terrace)
- Ubud (3N) – Bamboo Indah (Bamboo Nest)

Itinerary Highlights

Day 1 | Arrival – Uluwatu

- Warm welcome at Ngurah Rai Airport with flower garlands
- Private transfer & check-in at Renaissance Bali Uluwatu (Junior Suite upgrade)
- Leisure day to enjoy the resort ambience

Day 2 | Adventure & Culture

- Thrilling Water Sports at Tanjung Benoa (Parasailing, Jet Ski & Banana Boat)
- Evening at Uluwatu Temple & Kecak Fire Dance show

Day 3 | Bali + Gili Trawangan

- Transfer to Padang Bai & luxury Eka Jaya Fast Boat to Gili
- Check-in at Ombak Sunset (Deluxe Terrace)
- Evening at leisure – cycling/horse cart ride

Day 4 | Gili Island Bliss

- Leisure breakfast in villa
- Free day for snorkeling, beaches & iconic sunset swings

Day 5 | Return to Bali – Ubud

- Fast Boat transfer back to Bali
- Check-in at Bamboo Indah, Ubud (Bamboo Nest)
- Evening at leisure amidst bamboo jungle luxury

Day 6 | East Bali Exploration

- Full-day tour of Lempuyang Temple (Heaven's Gate) & Tirta Gangga Water Palace

Day 7 | Experiential Ubud

- Leisure morning & optional activities (rice-field walk, yoga, photoshoot)
- Evening free for couple time amidst the jungle setting

Day 8 | Departure

- Breakfast at hotel
- Private transfer to airport

An unforgettable honeymoon journey – blending luxury, culture, romance & curated experiences in Bali and Gili.

USD 899
Per Person
(based on double sharing)



Added Value Benefits at Bamboo Indah (Min. 3 nights stay)

- Riverside Warung breakfast amidst nature's beauty
- 50-min massage per person for total relaxation
- Complimentary shuttle into Ubud central to explore art, culture & cuisine
- 30-min professional photography session with one complimentary edited photo
- Welcome minibar stocked on arrival, complimentary
- Traditional Balinese blessing ceremony led by a priest with authentic offerings
- Romantic Riverside Candlelit Dinner (four-course menu with cocktail)
- John Hardy Jewellery Founders Experience:
- Private tour of Kapal Bamboo (architectural bamboo masterpiece)
- Exclusive access to John Hardy design archive
- Immersive storytelling of John & Cynthia Hardy's sustainability journey (Green School & Bambu Indah)
- Long Table Lunch with designers & artisans shaping the future of John Hardy Bali



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Q&A



Thank
You